



700-150^{Q&As}

Introduction to Cisco Sales exam

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QUESTION 1

Which hybrid and public cloud solution services help customers design, plan, accelerate, and de-risk multi-cloud migration?

- A. Cloud Consume
- B. Cloud Protect
- C. Cloud Advisory
- D. Cloud Connect

Correct Answer: C

QUESTION 2

Which feature of WebEx Teams allows customers to collaborate on sketches?

- A. whiteboarding
- B. messaging
- C. bots
- D. integrations

Correct Answer: A

<https://blog.webex.com/2018/12/cisco-webex-teams-collaboration-platform-cloudlock-making-teamcollaboration-secure-both-within-your-enterprise-and-outside/>

QUESTION 3

AMP for endpoints decreases time to detection. What is Cisco's security time to detection?

- A. 8 hours or less
- B. 7 hours or less
- C. 10 hours or less
- D. 6 hours or less

Correct Answer: D

QUESTION 4

Which collaboration product can count meeting participants and provide analytics for usage and resource planning?



- A. Cisco MX Series
- B. Cisco Webex Board
- C. Cisco Webex Room Series
- D. Cisco TetePresence 1X5000 Series

Correct Answer: C

QUESTION 5

Which two solutions does Cisco offer for after an attack?

- A. email and web security solutions
- B. networks access control and identity services
- C. firewalls and next generation firewalls
- D. advanced malware protection and network behaviour analysis

Correct Answer: D

After an attack, organizations can leverage Cisco Advanced Malware Protection and network behavior analysis to quickly and effectively scope, contain, and remediate an attack to minimize damage.

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