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Cisco Midsize Collaboration Solutions for Account Managers

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QUESTION 1

Which option is a key challenge for customers and their IT teams caused by the evolution of communication tools?

A. skills of the IT teams

B. keeping the organizational structure unchanged while adapting to new collaboration solutions

C. fragmentation and complexity of collaboration tools

D. time for implementation of collaboration hardware

E. managing infrastructure that is not based on Cisco Collaboration

F. costs of collaboration

Correct Answer: D

QUESTION 2

Which three Cisco Business Edition 6000 characteristics contribute to its business scalability? (Choose three.)

A. business process optimization through better team collaboration

B. high availability

C. rapid return on investment

D. increased agility and investment protection

E. reduced carbon footprint

F. server redundancy

G. deployment flexibility with unified provisioning

Correct Answer: ACD

QUESTION 3

Which information is provided by the Cisco Partner Proposal Library?

A. proposal templates

B. technical descriptions

C. Cisco pricelist

D. FAQs for Cisco Business Edition 6000

Correct Answer: A

QUESTION 4

Which definition is the best description of collaboration?

A. software and tools that enable teamwork

B. working together remotely

C. video and chat applications running via the Internet

D. people working together to reach a common goal

Correct Answer: A

QUESTION 5

Which three collaboration methods are addressed directly by Cisco Collaboration solutions? (Choose three.)

A. dispersed workforce

B. trust at a distance

C. social media collaboration

D. structured meetings

E. team collaboration

F. find and connect

G. persistent chat

Correct Answer: ADF

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