



# 700-105<sup>Q&As</sup>

Cisco Midsize Collaboration Solutions for Account Managers

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### QUESTION 1

What value does Cisco Business Edition 6000 bring to midmarket businesses?

- A. enhanced collaboration functionalities by adding only few additional servers
- B. affordable, advanced collaboration functionalities on a single server
- C. colocation with the existing telephony system
- D. adds video collaboration capabilities on top of the existing telephony system

Correct Answer: B

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### QUESTION 2

Which client that is packaged with the Cisco Business Edition 6000 lets you access presence, IM: voice, video, voice messaging, desktop sharing, and conferencing services from any device?

- A. Cisco WebEx Messenger client
- B. Cisco AnyConnect client
- C. Cisco Jabber client
- D. Cisco Unified Personal Communicator client

Correct Answer: C

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### QUESTION 3

Which three collaboration methods are addressed directly by Cisco Collaboration solutions? (Choose three.)

- A. dispersed workforce
- B. trust at a distance
- C. social media collaboration
- D. structured meetings
- E. team collaboration
- F. find and connect
- G. persistent chat

Correct Answer: ADF

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#### QUESTION 4

Which three Cisco Business Edition 6000 characteristics contribute to its business scalability? (Choose three.)

- A. business process optimization through better team collaboration
- B. high availability
- C. rapid return on investment
- D. increased agility and investment protection
- E. reduced carbon footprint
- F. server redundancy
- G. deployment flexibility with unified provisioning

Correct Answer: ACD

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#### QUESTION 5

How many devices are supported by the Cisco BE6000S model?

- A. 2500
- B. 1000
- C. 300
- D. 150

Correct Answer: A

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