



# 700-104<sup>Q&As</sup>

Business Edition 6000 for Account Managers

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**QUESTION 1**

Which three of these are business benefits of Cisco Business Edition 6000 virtualization? (Choose three.)

- A. faster return on investment through server consolidation
- B. applications deployed across multiple physical servers
- C. fixed solution aligned with fixed business strategy
- D. easy installation and upgrade
- E. single physical server deployment
- F. support for third-party management platforms

Correct Answer: ADE

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**QUESTION 2**

Which Cisco Unified Communications application is designed to provide enhanced customer care capabilities with Cisco Business Edition 6000?

- A. Cisco Unified Communications Manager
- B. Cisco Unified Presence
- C. Cisco Unified Contact Center Express
- D. Cisco Unity Connection
- E. Cisco Unified Attendant Console

Correct Answer: E

Reference:

[http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps11369/da\\_ta\\_sheet\\_c78-638921.html](http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps11369/da_ta_sheet_c78-638921.html)

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**QUESTION 3**

Which server virtualization technology is used with Cisco Business Edition 6000 to support multiple applications running on the same physical server?

- A. Microsoft
- B. Citrix
- C. VMware
- D. Cisco



Correct Answer: C

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#### QUESTION 4

Which client that is packaged with the Cisco Business Edition 6000 lets you access presence, IM, voice, video, voice messaging, desktop sharing, and conferencing services from any device?

- A. Cisco AnyConnect client
- B. Cisco Jabber client
- C. Cisco WebEx Messenger client
- D. Cisco Unified Personal Communicator client

Correct Answer: B

Reference: [http://www.cisco.com/web/learning/le21/le39/docs/tdw163\\_prezo.pdf](http://www.cisco.com/web/learning/le21/le39/docs/tdw163_prezo.pdf) (slide 15)

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#### QUESTION 5

Which two statements are true when comparing Cisco and Microsoft unified communications solutions? (Choose two.)

- A. Microsoft Lync is free. Licenses are included in other Microsoft bundles, so no incremental costs are required to deploy the full collaboration solution.
- B. Only Cisco can offer an entirely end-to-end collaboration solution.
- C. Both Cisco and Microsoft provide award-winning, 24-hour, around-the-globe technical support for a complete set of collaboration solutions.
- D. Cisco Jabber ensures the same user experience on any device and any operating system.

Correct Answer: BD

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