700-104^{Q&As}

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Business Edition 6000 for Account Managers

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QUESTION 1

Which three of these are major management pain points in relation to collaboration? (Choose three.)

A. Manage customers, partners, and employees with different cultural backgrounds

B. Manage IT networks to follow rapidly changing technology

C. Respond to rapidly changing market trends

D. Manage working with virtual teams and different time zones

E. Manage keeping organizational structure unchanged while adapting to new market trends

Correct Answer: BCD

QUESTION 2

Management style is a key factor in effective collaboration. How does management style affect and help create a collaborative culture in an organization?

A. It ensures higher quality and performance.

B. It makes collaboration easy and natural.

C. It stores information logically.

D. It establishes collaboration as a corporate behaviour.

Correct Answer: B

QUESTION 3

Which Cisco Unified Communications and Collaboration deployment option best fits the on- premises midmarket businesses with 500 to 1000 users?

A. Cisco Hosted Collaboration Solutions

B. Cisco Business Edition 3000

C. Cisco WebEx Cloud

D. Cisco Business Edition 6000

Correct Answer: D

Reference:

http://www.cisco.com/cisco/web/solutions/small_business/products/voice_confere ncing/uc_manag er_business_edition/index.html

QUESTION 4

Cisco Business Edition 6000 efficiently supports BYOD deployments. Which three top-of-mind business imperatives are related to BYOD? (Choose three.)

A. work anywhere

B. content and device explosion

C. device flexibility

D. cloud services

E. complex deployments

F. trust at a distance

G. dispersed workforce

Correct Answer: ADG

QUESTION 5

In which two ways does Cisco Business Edition 6000 deployment mitigate and reduce the business risk? (Choose two.)

A. The end-to-end Cisco collaboration solution eliminates the risk of other vendor applications and devices not being supported.

B. Cisco Jabber uses a consistent user interface on all devices. Changing devices does not impact user acceptance.

C. Cisco Collaboration Architecture supports all major operating systems and devices, minimizing the risk of a device not being supported.

D. Cisco proprietary communications protocols mitigate the risk of interoperability with other vendor collaboration devices.

Correct Answer: BC

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