

700-039^{Q&As}

Advanced Collaboration Architecture Sales Engineer

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QUESTION 1

Which statement is an important selling point for Cisco against Avaya?

- A. Cisco has acquired more than 100 innovative companies.
- B. Cisco can offer a complete end-to-end solution.
- C. Cisco supports deskless workers.
- D. Cisco is well respected and is the proven leader in collaboration.

Correct Answer: B

QUESTION 2

Which two statements about how PBX architectures compare to Cisco Unified Communications are true? (Choose two.)

- A. A PBX architecture offers advanced, integrated applications such as presence and integrated video.
- B. Cisco Unified Communications offers advanced, integrated applications such as presence and integrated video.
- C. Cisco Unified Communications provides historical reporting, unlike traditional PBXs.
- D. Cisco Unified Communications decreases costs of MACs
- E. A PBX offers increased security.

Correct Answer: BD

QUESTION 3

Which three statements about the Cisco Voice Messaging portfolio are true? (Choose three.)

- A. Cisco Unity Express could be installed on a Cisco MCS server.
- B. Cisco Unity Express offers integrated autoattendant capabilities.
- C. Cisco Unity Express supports redundancy.
- D. Cisco Unity Express supports up to 500 mailboxes.
- E. Cisco Unity Connection supports up to 20,000 mailboxes per server.
- F. Cisco Unity Connection messaging access is only supported via IP phones and email clients.
- G. Cisco Unity Connection could be installed on a router.
- H. Cisco Unity is offered as an appliance running on Linux.



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Correct Answer: BCE

QUESTION 4

Which list of the steps of migration is in the correct sequence?

- A. Deploy Cisco Unified Communications service, deploy UC to the remote sites, deploy UC at the central site, deploy UC-ready IP infrastructure
- B. Deploy UC-ready IP infrastructure, deploy Cisco Unified Communications service, deploy UC at the central site, deploy UC to the remote sites
- C. Deploy UC-ready IP infrastructure, deploy Cisco Unified Communications service, deploy UC to the remote sites, deploy UC at the central site
- D. Deploy Cisco Unified Communications service, deploy UC-ready IP infrastructure, deploy UC to the remote sites, deploy UC at the central site

Correct Answer: B

QUESTION 5

Which of the following deployment scenarios will be most suitable for a customer that requires full telephony feature transparency, requires high availability and has two sites with 3000 IP phones connected via a low-delay connection?

- A. Intermedia engine solution
- B. Multisite WAN with centralized call processing
- C. Multisite WAN with distributed call processing
- D. Clustering over the IP WAN

Correct Answer: D

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