



700-037^{Q&As}

Advanced Collaboration Architecture Sales Specialist

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QUESTION 1

Which of the following deployment scenarios will be most suitable for a customer that requires full telephony feature transparency, requires high availability and has two sites with 3000 IP phones connected via a low-delay connection?

- A. Intermedia engine solution
- B. Multisite WAN with centralized call processing
- C. Multisite WAN with distributed call processing
- D. Clustering over the IP WAN

Correct Answer: D

QUESTION 2

Which statement about Medianet is true?

- A. Medianet enables integration of video infrastructure with network infrastructure
- B. Medianet enables Cisco Collaboration network management.
- C. Medianet is an intelligent network that is optimized for rich media.
- D. Medianet is the network infrastructure layer of video networks.

Correct Answer: C

Reference: http://www.cisco.com/web/solutions/medianet/docs/entMedianet_wp0109.pdf (page 1, second para)

QUESTION 3

Who uses Cisco Show and Share and Cisco WebEx Social for gaining and sharing information?

- A. Customer
- B. Knowledge worker
- C. Mobile worker and teleworker
- D. Contact center agent

Correct Answer: C

Reference: http://www.cisco.com/en/US/prod/collateral/ps10680/ps10683/ps10668/solution_overview_c22-698483.pdf

QUESTION 4



In which layer of the Cisco Collaboration Architecture do you find session and content management?

- A. Endpoint device layer
- B. Collaboration applications layer
- C. Infrastructure layer
- D. Collaboration services layer

Correct Answer: D

QUESTION 5

Which option aligns licensing to these three key role-based licenses: Power User, Information Work, and Officer Worker?

- A. Right-to-Use Licenses
- B. Cisco Unity Connection 9. 0 Licensing
- C. Cisco Unified Workspace Licensing
- D. Device License Units

Correct Answer: C

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