

700-037^{Q&As}

Advanced Collaboration Architecture Sales Specialist

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QUESTION 1

Which two statements about how PBX architectures compare to Cisco Unified Communications are true? (Choose two.)

- A. A PBX offers increased security.
- B. Cisco Unified Communications decreases costs of MACs
- C. Cisco Unified Communications provides historical reporting, unlike traditional PBXs
- D. Cisco Unified Communications offers advanced, integrated applications such as presence and integrated video.
- E. A PBX architecture offers advanced, integrated applications such as presence and integrated video

Correct Answer: BD

QUESTION 2

Which option is an application in the Cisco IOS Software that provides call processing for as few as 15 and as many as 450 Cisco Unified IP Phones?

- A. Cisco Unified Communications Manager Express
- B. Cisco Unified Computing System
- C. Cisco Integrated Media Engine
- D. Cisco Emergency Responder

Correct Answer: A

Reference: http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps4625/ data_sheet_c78-634095.html

QUESTION 3

Which statement correctly describes the features of the product?

- A. Cisco WebEx Meeting Center Quick response tools, high-quality video, support locations where Internet access is regulated
- B. Cisco WebEx Training Center: Visual attention indicator, integrated testing engine, breakout sessions
- C. Cisco WebEx Support Center: High-quality video, multisession interface, integrated testing engine
- D. Cisco Unified Meeting Place: Fully scalable, visual attention indicator, optimized for BYOD

Correct Answer: B

Reference: http://www.wbximg.com/includes/documents/data-sheets/TC_datasheet_Corporate.pdf

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QUESTION 4

Which digital signaling is correctly mapped to its functionality?

- A. T1 and E1 PRI Uses the Q Signaling variation of the basic ISDN specification
- B. T1 FGD Uses a single D channel to control multiple spans of T1s with only B channels option
- C. T1 CAS Used widely in North America to connect to the PSTN or PBXs
- D. T1 PRI NFAS Used to connect to the PSTN where caller ID is required and PRI is not an option

Correct Answer: C

Reference:

http://www.cisco.com/en/US/docs/voice_ip_comm/cucme/srnd/design/guide/gatewy.html (see table 4-2)

QUESTION 5

Which three statements about Alcatel Lucent is correct? (Choose three)

- A. The Aura architecture is Alcatel Lucent\\'s flagship architecture that joins their Service Provider portfolio together
- B. Alcatel Lucent is Cisco\\'s closest competitor in IP based telephone handsets and mobile communications applications
- C. Alcatel Lucent is Cisco\\'s closest competitor in Market Share of Carrier Routing and Switching
- D. Alcatel Lucent\\'s core product is Service Provider Edge Routing equipment
- E. The High Leverage Network (HLN) is Alcatel Lucent\\'s flagship architecture that joins their Service Provider portfolio together

Correct Answer: CDE

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