



# 700-020<sup>Q&As</sup>

Cisco Video Sales Essentials

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#### QUESTION 1

What is a common hospitality industry need?

- A. Collaborating across multiple agencies and geographies.
- B. Minimizing the impact of natural disasters.
- C. Managing multiple properties, employees and brands.
- D. Increasing supply chain flexibility and agility.

Correct Answer: B

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#### QUESTION 2

What can a Cisco solution enable a travel leader line of business customer to do?

- A. Keep employees up-to-date on regulatory requirements.
- B. Provide a face-to-face experience that makes the work stream productive.
- C. Improve access to primary and specialist caregivers.
- D. Improve supply chain agility through improved partner and supplier relationships via face-to-face video.

Correct Answer: D

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#### QUESTION 3

Which cloud-based call control solution supports unified communications and contact center?

- A. Spark
- B. UCM
- C. Expressway
- D. HCS

Correct Answer: D

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#### QUESTION 4

Which mobile endpoint includes persistent content capability?

- A. CMA
- B. Jabber



C. Spark

D. WebEx

Correct Answer: C

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#### QUESTION 5

What is a function of an endpoint?

A. To act as a traffic cop for network communication.

B. To provide an audio and video interface for the user.

C. To join 3 or more participants in a meeting.

D. To schedule calls.

Correct Answer: B

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