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Cisco Video Sales Essentials

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QUESTION 1

Which system uses Intelligent Audio to cancel out background noise?

A. DX70

B. Spark

C. Jabber

D. DX80

Correct Answer: D

QUESTION 2

What is the average amount of time a Millennial stays in a job?

A. 9 Years or less

B. 5 years or less

C. 15 years or less

D. 3 years or less

Correct Answer: B

QUESTION 3

Which Spark package supports meetings up to 200 people powered by WebEx and 25 people powered by Spark?

A. Advanced, or M2

B. Premium, or M3

C. Meeting Center

D. Plus, or M1

Correct Answer: D

QUESTION 4

Which premise-based conferencing solution supports Skype for Business and WebRTC?

A. WebEx

B. Cisco Meeting Server

C. Telepresence Server

D. Spark

Correct Answer: A

QUESTION 5

How does Cisco make work streams easier before a meeting?

A. Cisco offers a different method of connecting for each type of meeting.

B. Cisco created one very simple way to plan, join and meet.

C. Cisco has moved all meetings functions to the cloud.

D. Cisco does not make work streams easier.

Correct Answer: B

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