700-020^Q&As

Cisco Video Sales Essentials

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QUESTION 1

Which premise-based conferencing solution works with Conductor, TMS and WebEx to create a CMR Hybrid solutions?

A. MSE8000

B. Cisco Meeting Server

C. TelePresence Server

D. Spark

Correct Answer: B

QUESTION 2

Where can you show your customers how Cisco Collaboration products fit into different scenarios and experiences?

A. Refresh Collab Website

B. Collaboration Page for Partners

C. Project Workplace

D. Cisco Collaboration Community

Correct Answer: B

QUESTION 3

Where can you find links to upcoming informational webinars, training resources, and other helpful partner resource links?

A. Cisco Collaboration Community

B. Collaboration Page for Partners

C. Refresh Collab Website

D. Project Workplace

Correct Answer: B

QUESTION 4

What type of endpoint is loaded on a tablet, smartphone, laptop or desktop PC?

A. Immersive system

B. Mobile client

C. Room system

D. Desktop system

Correct Answer: B

QUESTION 5

Which Spark package supports meetings up to 200 people powered by WebEx and 25 people powered by Spark?

A. Advanced, or M2

B. Premium, or M3

C. Meeting Center

D. Plus, or M1

Correct Answer: D

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