



70-713^{Q&As}

Software Asset Management (SAM) - Core

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QUESTION 1

An organization is implementing a SAM program. The organization is focused on achieving Tier 1 of the ISO 19770-1 specification.

You need to verify that contracts are reported on and inventoried.

What should you include in the report?

- A. the last reported hardware inventory date
- B. any approved exceptions to the contracts
- C. contracts that do not match billing statements
- D. the last reported software inventory date

Correct Answer: C

QUESTION 2

A software company is being assessed by a SAM partner.

The SAM partner must indicate how the company can optimize their on-premises software assets.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statement	Yes	No
The SAM partner needs to know which software is being used.	<input type="radio"/>	<input type="radio"/>
The SAM partner to know future business requirements.	<input type="radio"/>	<input type="radio"/>
The SAM partner needs to know how the software is being used.	<input type="radio"/>	<input type="radio"/>

Correct Answer:



Answer Area

Statement	Yes	No
The SAM partner needs to know which software is being used.	<input checked="" type="radio"/>	<input type="radio"/>
The SAM partner to know future business requirements.	<input checked="" type="radio"/>	<input type="radio"/>
The SAM partner needs to know how the software is being used.	<input type="radio"/>	<input checked="" type="radio"/>

QUESTION 3

You complete an assessment to evaluate an organization's current Microsoft SAM Optimization Model (SOM) level. You identify the key competencies of the model.

You need to present to management a benefit of using SAM.

Which benefit should you present?

- A. license entitlement records
- B. cost savings
- C. SAM improvement plan
- D. acquisition process
- E. hardware and software inventory
- F. retirement process

Correct Answer: B

QUESTION 4

An organization implements SAM. You review the operations management portion of the organization's SAM adoption.

The organization has policies and tools to manage their hardware and software licenses. The organization can manually generate reports as needed to collect the required information about all hardware and software licenses.

You need to identify the organization's current Microsoft Software Optimization Model (SOM) level or ISO 19770 tier.

At which level or tier is the organization?

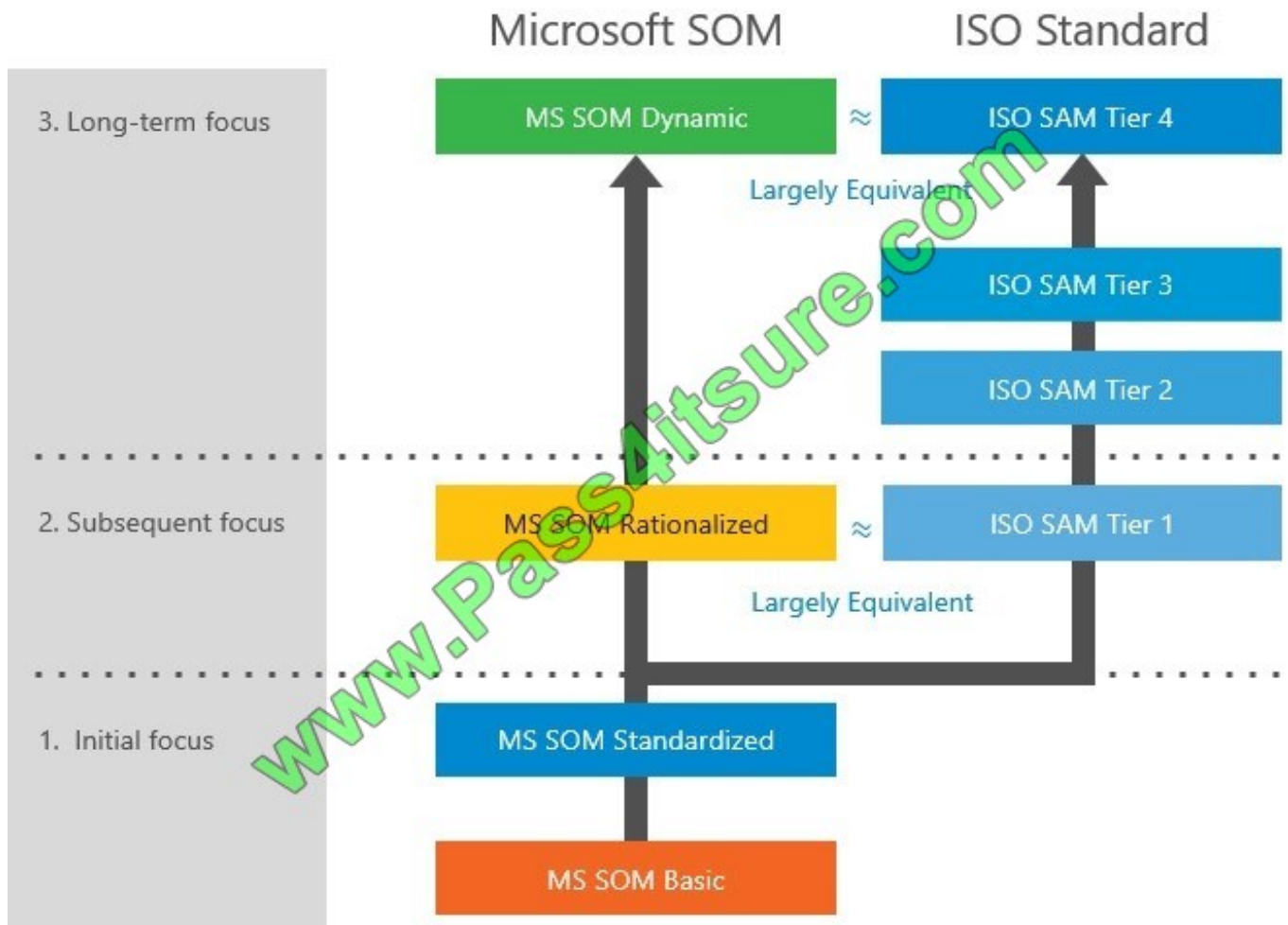


- A. Microsoft Rationalized
- B. Microsoft Basic
- C. ISO Tier 3
- D. Microsoft Dynamics

Correct Answer: C

Key Competency	Basic	Standardized	Rationalized	Dynamic
Operations Management Interfaces	SAM not considered part of M&A risk plan and company integration.	Operations manages separate asset inventories.	Operations manages associated asset inventory.	All business units follow the same strategy, process, & technology for SAM.

Note:



ISO tiers: Tier 1: Trustworthy Data Tier 2: Practical Management Tier 3: Operational Integration Tier 4: Full ISO/IEC ITAM Conformance



References: <http://www.siwel.com/blog/soiec-standard-and-its-latest-revision>

http://download.microsoft.com/download/3/5/4/354b34f9-320c-42f1-b56d-ce4282ddb796/sam_optimization_brochure_direct-to-customer_us.pdf

QUESTION 5

You plan to secure funding for a SAM program.

You gather the following information from a customer:

Hardware inventory is incomplete.

Users install unsupported software.

All software purchasing is decentralized.

Departments use different versions of Microsoft Office.

You need to identify two benefits that support implementing a SAM program for the customer. Which two benefits should you identify? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. decreased IT support costs
- B. improved payment processes
- C. decreased licensing costs
- D. improved project management processes

Correct Answer: AC

Control security risks that result from the use of unauthorized software and/or a lack of knowledge of available security updates, ultimately reducing support incidents.

Software Asset Management provides financial and risk management benefits when implemented correctly. SAM implementation will show both immediate and long-term results that can help your organization have better control over software and hardware costs.

References:

SAM Optimization brochure direct to customer us, pages 5, 6

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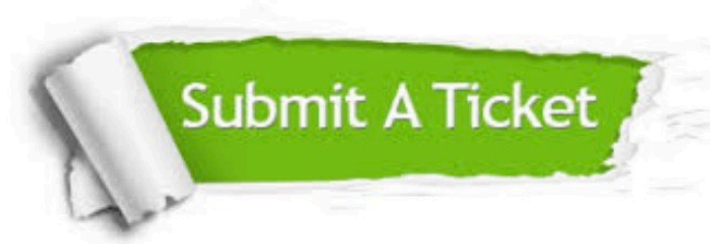
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