



70-123^{Q&As}

Planning, Implementing and Maintaining a Software Asset Management (SAM) Program

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QUESTION 1

You are a Software Asset Management (SAM) consultant for Company.com. You are comparing the number of installations of software titles on computers to the number of installations that the license agreement allows. An affiliate company renews the subscription for the upcoming year. You review the relevant portion of the license agreement as shown in the exhibit.

- 3 **Additional products.** Each enrolled affiliate may, during the initial year of its enrollment, run for its own benefit the number of copies of each additional product ordered, in the latest version (or any prior version). Thereafter, as long as the enrolled affiliate orders L&SA for such products as required in subsections 4(b) - (d) of this agreement (Adding new additional products not previously ordered), (Adding more copies of additional products previously ordered), and (Placing annual orders), it may, during the applicable year of its enrollment (including any renewal), run for its own benefit the number of copies of each additional product ordered, in the latest version (or any prior version). If an affiliate included in any enrolled affiliate's enterprise runs any copies of an additional product under this agreement, such copies are sublicensed from that enrolled affiliate and are subject to the terms of this agreement.

The right to run any product is temporary, unless an enrolled affiliate elects to obtain perpetual licenses under subsection 12(d) (Options upon completion of an initial enrollment or renewal term) below. This agreement, the applicable enrollment, and the enrolled affiliate's confirmation described in section 5 (How to confirm orders) above, together with payment, will be the enrolled affiliate's evidence of all licenses obtained under its enrollment.

You need to identify the most appropriate description of the affiliate company's licenses so that you can find out how many legitimate rights the parent company is granted. Which description should you identify?

- A. The affiliate company owns the licenses that it uses, so the affiliate company's licenses are no longer available to the parent company.
- B. The right to run any product is permanent for the affiliate company.
- C. The affiliate company can sublicense copies from the parent company.
- D. The number of licenses that the affiliate company uses reverts back to the parent company that holds the original subscription agreement, as long as the affiliate company orders Microsoft License and Software Assurance (L&SA) for the products.

Correct Answer: D

QUESTION 2

You are a Software Asset Management (SAM) consultant for Company.com. You are conducting a software inventory and audit. You need to include company servers in the inventory. You need to identify which types of computer are exempt from the automatic scan, but should be included manually in the software inventory. Which types of computer should you identify?

- A. servers that are used for dedicated line-of-business applications
- B. communication servers



- C. e-mail servers, terminal servers, and file servers
- D. network servers

Correct Answer: C

QUESTION 3

You are a Software Asset Management (SAM) consultant for Company.com. The company is divided into five subsidiaries. Each subsidiary purchases software separately. The purchasing process is not well organized. All subsidiaries purchase software on demand. You need to review and centralize the customers software purchasing process. Which action or actions should you perform? (Choose all that apply.)

- A. Obtain an overview of the purchasing behavior of all subsidiaries.
- B. Analyze how demand is assessed.
- C. Revisit the purchasing process regularly.
- D. Identify the dependencies of the purchasing process.

Correct Answer: ABCD

QUESTION 4

You are a Software Asset Management (SAM) consultant for Company.com. The company needs to be able to produce receipts and licenses that show the legal proof of ownership and the right to use the software. You need to ensure that the company maintains effective SAM records. Which method should you use?

- A. Document the purchase information, software title, and license information in a Microsoft Excel spreadsheet.
- B. Lock all license agreements, original media, and manuals in a secure location.
- C. Audit the financial records and the license agreements to find out if there is an audit trail from the original purchase through the upgrades to the present day.
- D. Maintain a library of software titles, media, and manuals.

Correct Answer: A

QUESTION 5

You are a Software Asset Management (SAM) consultant for Company.com. The customer gives you evidence that Original Equipment Manufacturer (OEM) copies of Microsoft Office 97 Standard were purchased with hardware that the company recently discarded. The customer wants to use these copies of Office 97 Standard to purchase version upgrades of Office Professional 2003. You need to tell the customer how to achieve a valid upgrade path. What should you tell the customer?

- A. OEM software is linked to hardware. The software cannot be used with any hardware other than the hardware that was purchased with the OEM software.



- B. The customer can sell the original software and use the proceeds to buy new software.
- C. The customer can install Office 97 Standard on new hardware, but the software cannot be upgraded.
- D. The customer can install the version upgrades and use the OEM media as the qualifying upgrade product.

Correct Answer: C

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