



# 70-123<sup>Q&As</sup>

Planning, Implementing and Maintaining a Software Asset Management (SAM) Program

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**QUESTION 1**

You are a Software Asset Management (SAM) consultant for Company.com. You are conducting software and license inventories. The customer did not buy client access licenses (CALs) for Microsoft Exchange Server and Microsoft Windows Server. You need to create a management report that recommends an appropriate way to prevent future licensing shortages. What should you recommend?

- A. The customer should select a scan tool that can create management reports.
- B. The customer should hire legal staff to validate license documentation.
- C. The customer should never trust resellers. Whenever possible, he should contact you as the reliable source of information.
- D. The customer should review relevant licensing information and the use of CALs when using a server.

Correct Answer: C

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**QUESTION 2**

You are a Software Asset Management (SAM) consultant for Company.com. The customer has proof of purchasing licenses through a volume license agreement from the company's Enterprise Resource Planning (ERP) system. However, the license confirmations cannot be found. You need to recommend the best method for obtaining a complete license inventory in a reasonable amount of time. Which two methods should you recommend? (Each correct answer presents part of the solution. Choose two.)

- A. Photocopy similar license confirmations, and attach purchase data for authenticity.
- B. Contact the reseller that supplied the original licenses, and request duplicate license confirmations.
- C. Advise the customer to purchase licenses to make up the shortfall.
- D. Call the software publisher and provide all possible doing-business-as names for the company. Ask the publisher to provide a list of all purchased volume licenses.
- E. Use the ERP purchase information, because it is sufficient proof on its own.

Correct Answer: DE

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**QUESTION 3**

You are a Software Asset Management (SAM) consultant for Company.com. The company has server software that requires a client access license (CAL) for each user. The software does not leave an identifiable file of the user device to indicate that the server software is accessed. You need to ascertain the customers liability for CALs. You need to find out whether a device might require a CAL. Which method should you use?

- A. Monitor the peak number of concurrent users who are connected to the servers that host the software.
- B. Survey users to find out whether CALs are required.
- C. Monitor user access to shared folders.



D. Monitor network traffic on the servers that host the software.

Correct Answer: D

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#### QUESTION 4

You are a Software Asset Management (SAM) consultant for Company.com. Before you select a SAM tool, you must evaluate the existing or available tools at the customers location. You need to select a tool to support the SAM process and to provide complete and correct information and results. Which method should you use?

- A. If the customer has no reliable tool, proceed with the SAM program without a tool. The SAM program can be implemented without a tool, and the customer will save money.
- B. Identify specific needs as criteria for eliminating tools from the list of all existing or available tools at the customers location. Then, identify the best of the remaining tools.
- C. If the customer only has a tool that scans the content of the Microsoft Windows registry of all desktops and servers to assess and report the installed software, choose this tool for the SAM program.
- D. Ask the customer how much budget the company has available for a SAM tool. Then, find a tool that meets the budget criteria.

Correct Answer: A

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#### QUESTION 5

You are a Software Asset Management (SAM) consultant for Company.com. The customer requests a full SAM review and program, which includes the creation of a license inventory and software inventory for 700 desktops and 60 servers. The company has several Select License agreements and Open License agreements, as well as hundreds of single license agreements. All desktops and servers are from well-known manufacturers and run Original Equipment Manufacturer (OEM) operating systems. The customer has collected all licenses and agreements that could be found. You need to create a license inventory by using the most efficient method for the customers large amount of license collateral. Which two methods should you use? (Each correct answer presents part of the solution. Choose two.)

- A. Try to import as much license information as possible from the publisher or reseller databases to prevent manually entering the information into the license inventory.
- B. Enter the license information into a spreadsheet or database that is grouped by license type and agreement type.
- C. Try to import the license installation keys from the registry, and then transcript the keys into a valid license record for the installed software.
- D. Assign each license to a desktop or a server.

Correct Answer: CD

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