70-123^{Q&As}

Planning, Implementing and Maintaining a Software Asset Management (SAM) Program

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QUESTION 1

You are a Software Asset Management (SAM) consultant for Company.com. The company has grown through acquisition for several years. The company does not use a common method for software license procurement. Departments are allowed to use different and informal procurement methods. You need to identify a benefit of using a common, unified software procurement policy that conforms to good practice. Which benefit should you identify?

A. A unified software procurement policy will keep software current by using patches and service releases.

B. A unified software procurement policy will prevent users from obtaining software illegally.

C. A unified software procurement policy will ensure security, compatibility, and the best use of resources.

D. A unified software procurement policy will prevent virus infections.

Correct Answer: C

QUESTION 2

You are a Software Asset Management (SAM) consultant for Company.com. You are conducting software and license inventories. The customer did not buy client access licenses (CALs) for Microsoft Exchange Server and Microsoft Windows Server. You need to create a management report that recommends an appropriate way to prevent future licensing shortages. What should you recommend?

A. The customer should select a scan tool that can create management reports.

B. The customer should hire legal staff to validate license documentation.

C. The customer should never trust resellers. Whenever possible, he should contact you as the reliable source of information.

D. The customer should review relevant licensing information and the use of CALs when using a server.

Correct Answer: C

QUESTION 3

You are a Software Asset Management (SAM) consultant for Company.com. The customer wants to conduct a desktop audit by asking an information technology (IT) department staff member to visit each desktop and to check its registry. You need to explain to the customer why a SAM scan tool would provide a more effective and efficient auditing method than a manual audit. Which reason should you use?

A. A manual audit provides only a snapshot of information. A SAM scan tool provides ongoing, up-to-date information.

B. A manual audit might not cover every device in the company. A SAM scan tool guarantees that every device in the company is included.

C. A manual audit can be conducted only on weekends. A SAM scan tool can be operated during businesshours.

D. To perform a manual audit, you must shut down the servers, which disrupts business. A SAM scan tool does not disrupt business.

Correct Answer: A

QUESTION 4

You are a Software Asset Management (SAM) consultant for Company.com. The customer requests a full SAM review and program, which includes the creation of a license inventory and software inventory for 700 desktops and 60 servers. The company has several Select License agreements and Open License agreements, as well as hundreds of single license agreements. All computers and servers are from well-known manufacturers and run Original Equipment Manufacturer (OEM) operating systems. The customer has collected all the licenses and agreements that could be found. You suspect that some licenses are counterfeit. You need to ensure that there are no counterfeit licenses. What should you do?

A. Assume that the suspected licenses are valid, and give your customer the benefit of the doubt.

B. Report your customer to the Business Software Alliance (BSA).

C. Protect your customer. Ask the customer to destroy the suspected licenses, because counterfeit licenses can be dangerous to the company if they are discovered.

D. Report the suspected licenses to the companys financial auditor.

Correct Answer: D

QUESTION 5

You are a Software Asset Management (SAM) consultant for Company.com. The company has 500 desktops and 40 servers. You discover that there are license overages and shortages. The customer purchased all licenses at the lowest possible price. He purchased most Microsoft Office software as a System Builder license. You send several of these licenses to Microsoft Product Identification (PID) and learn that some of the licenses are not original. You identify school versions that were purchased as Full Package Product (FPP). You learn that the reseller who made this transaction was a brother of the former chief operations officer (COO). You need to recommend the most appropriate action for the customer. Which action should you recommend?

A. Recommend an attorney who can represent the former COO and his brother in court.

B. Call the most respectable dealer where the customer previously bought software.

C. Create and implement a tailored purchase model by using volume licenses.

D. Close the license gap for this compliance check by purchasing the least costly option.

Correct Answer: A

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