



# 650-987<sup>Q&As</sup>

Cisco Data Center Unified Computing Design Specialist

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### QUESTION 1

How would you respond to an objection that a Cisco Unified Computing System solution is expensive and may not have a good ROI?

- A. Competitive solutions use less physical cabling and thus have less redundancy.
- B. Cisco UCS C-Series servers offer a cost-effective solution where customers buy only what they need, reducing upfront costs while offering integration possibilities in the future.
- C. Cisco UCS C-Series servers allow easy integration with your existing server implementation by supporting legacy hardware such as RISC processors.
- D. Cisco UCS C-Series servers reduce long-term TCO by storing excessive power in onboard batteries.

Correct Answer: B

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### QUESTION 2

What is the current evolution stage of data center server resources?

- A. client-server
- B. decentralized
- C. centralized
- D. recentralized

Correct Answer: D

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### QUESTION 3

What is the first phase of the Cisco Application Networking Assessment Service?

- A. application networking workshop
- B. data collection questionnaire for customers
- C. presentation of the assessment service
- D. data center analysis

Correct Answer: B

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### QUESTION 4

Which three are network layers of the Cisco architectural design? (Choose three.)



- A. access
- B. consolidation
- C. switch
- D. distribution (aggregation)
- E. core
- F. server

Correct Answer: ADE

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#### QUESTION 5

What is the purpose of the Netformx DesignXpert tool?

- A. design verification
- B. sizing
- C. BOM creation
- D. performance analysis

Correct Answer: C

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