



650-752^{Q&As}

Advanced IP NGN Architecture Sales

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QUESTION 1

What are the two primary access technologies that are used for residential customers? (Choose two.)

- A. Metro Ethernet
- B. 3G and 4G mobile access
- C. cable
- D. xDSL
- E. WiMax

Correct Answer: CD

QUESTION 2

In technology financing, how is a desired technology acquired?

- A. leases
- B. barter
- C. hardware free of charge, software licenses charged
- D. cash payment in advance

Correct Answer: C

QUESTION 3

Which two documents comprise a customer transfer of information? (Choose two.)

- A. technical high-level overview
- B. technical low-level overview
- C. optimization tests
- D. implementation and testing plan

Correct Answer: AD

QUESTION 4

What is FUD?

- A. a new Cisco IP NGN-capable switch



- B. a method for controlling customers
- C. a strategic attempt to influence public perception by disseminating negative and dubious or false information
- D. Cisco IP NGN technology

Correct Answer: B

QUESTION 5

What are the three primary developments that influence modern networks? (Choose three.)

- A. social networks
- B. location-based services
- C. working from the office
- D. instant messaging
- E. wireline connectivity
- F. use of narrowband access networks

Correct Answer: CDE

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