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QUESTION 1

What is one of the most applicable technologies that service providers are offering to their customer in Connected Life at Work service?

A. VPN

B. Internet access

C. cloud service

D. managed service

E. Cisco TelePresence

Correct Answer: E

QUESTION 2

What are two benefits of using Cisco Fixed Services? (Choose two.)

A. simplified engagement model

B. introducing higher OpEx

C. expanding ROI interval

D. simplified delivery model

E. increased risk

Correct Answer: AD

QUESTION 3

A financial manager would ask which two questions regarding the introduction of new Cisco IP NGN solutions? (Choose two.)

A. What is the TCO of the solution?

B. What is the ROI of the proposed solution?

C. How much does it cost?

D. Are there leasing options for this equipment?

E. What are the business benefits of the proposed solution?

Correct Answer: AE

QUESTION 4

What are the three primary features of Cisco IP NGN platforms? (Choose three.)

A. scalability

B. customization

C. resilience

D. simplicity

E. geo-redundancy

F. manageability

Correct Answer: AEF

QUESTION 5

What are the three predefined migration services? (Choose three.)

A. any to Cisco 9000 ASR

B. any to Cisco 5000 ASR

C. Juniper to Cisco CRS-3

D. Cisco CRS-3 to Juniper

E. Cisco ASR 1001 upgrade

F. Cisco 7600 downgrade

Correct Answer: ABC

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