



# 650-393<sup>Q&As</sup>

LCSE Cisco Lifecycle Services Express

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**QUESTION 1**

Which best describes the customer benefit of developing business requirements in the prepare phase?

- A. reduce operating costs and limit change-related incidents by providing a consistent and efficient set of processes
- B. improve its ability to make sound financial decisions by developing a business case based on its business requirements and establishing a basis for developing a technology strategy
- C. improve the return of investment and hasten migration by identifying and planning or necessary infrastructure changes and resource additions, as well as reduce deployment costs by analyzing gaps early in the planning process to determine what is needed to support the system
- D. reduce unnecessary disruption, delays, rework, and other problems by establishing test cases for use in verifying that the system meets operational, functional, and interface requirements.

Correct Answer: B

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**QUESTION 2**

Select the task most likely to be a part of the staging plan in the design phase.

- A. determine Cisco and partner roles and responsibilities
- B. host Implementation Kick-off Meeting
- C. determine critical timelines
- D. identify staff development requirements
- E. create hardware and software configuration checklist
- F. deliver detailed design presentation

Correct Answer: E

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**QUESTION 3**

Your Certkiller trainee, Certkiller, asks you which of the following is a benefit of the operations plan service component within the design phase?

- A. helps to accelerate the implementation of an advanced technology
- B. helps the customer understand the overall costs to build and operate the network
- C. helps identify and reduce costly delays and problems in the implementation process
- D. helps reduce disruptions caused by unexpected events during network operations
- E. ensures that the final design meets the business and technical requirements of the customer



F. finalizes the location and number of pieces of equipment to be staged

Correct Answer: D

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#### QUESTION 4

Which service component within the prepare phase helps customers make a sound decision by providing information relating to financial justification and benefits?

- A. Technology Strategy Development
- B. Operations Technology Strategy Development
- C. Business Case Development
- D. Proof of Concept
- E. Business Requirements Development
- F. High-level Design Development

Correct Answer: C

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#### QUESTION 5

Choose the most accurate statement regarding the account qualification and planning service component in the prepare phase.

- A. adjusting a solution to account for a customer's physical site characteristics
- B. providing information regarding current network infrastructure readiness
- C. providing a partner with information regarding customer acceptance of a new solution
- D. using stakeholder interviews to identify stakeholders and decision-makers, high-level solution requirements, timelines, and the scope of an opportunity

Correct Answer: D

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