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QUESTION 1

What are two characteristics of a managed Cisco Small Business Switch when recommended over a unmanaged switch. (Select Two)

A. End User Installed and Support - No (Cisco says that is for non-managed)

B. VLAN Support - Yes

C. Desktop Installation

D. Web Controlled GUI - Yes (Remote Management and Web Control GUI required)

E. Low Initial Cost - No

Correct Answer: BD

QUESTION 2

Which three characteristics are true of the ProtectLink Gateway product? (Choose three.)

A. protects from spyware and phishing attacks

B. provides web server content filtering

C. provides encryption between a browser and a web server

D. is bundled in the SPS platform

E. blocks 97% of SPAM

F. provides content filtering for e-mail

Correct Answer: ABF

QUESTION 3

What are two benefits for the Cisco Partner, derived from the Cisco SBR Methodology? (Choose two.)

A. There is less risk through the implementation of proven solutions

B. Proactive planning enhances customer satisfaction

C. Thereare faster implementation of new business applications

D. Solution differentiation from the competition allows for premium margins

Correct Answer: BD

QUESTION 4

Which three are the components of the Cisco Services portfolio? (Choose three.)

A. Cisco Remote Management Services

B. Cisco Special Services

C. Cisco Advisory Services

D. Cisco Outsourcing Program

E. Cisco Advanced Services

F. Cisco Technical Support Services

Correct Answer: CEF

QUESTION 5

What is an important difference between the Cisco Small Business Support Center and the Cisco Small Business Support Community?

A. Telephone SupportDuring Business Hours

B. real-time collaboration

C. access by partners and customers

D. fast access to technical information

Correct Answer: A

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