646-985 Q&As

Data Center Networking Solution Sales

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QUESTION 1

Which statement is a competitive differentiator for Cisco?

A. Cisco can virtualize storage, network, and server resources and provision them to applications.

B. Cisco can orchestrate and provision virtual servers, virtual storage, and virtual network resources across the data center from a single control point.

C. Cisco is developing an extended specification for Ethernet, which will be unique to Cisco and will act as a backbone connection system, end to end, across the data center, supporting such protocols as Fibre Channel over Ethernet (FCoE).

D. Cisco can combine the virtualization of switches and network resources using service modules in the Catalyst 6500 that support virtual device contexts with the virtualization of storage using the SSM\\'s built-in virtualization feature in the MDS, and then provision these resources to applications using VFrame.

Correct Answer: B

QUESTION 2

The Pass4sure network is using the Cisco Catalyst 6500 Virtual Switching System. In this environment, which option is supported?

A. A Catalyst 6500 Series Switch can be deployed as either a top-of-rack or end-of-row device.

B. A pair of Catalyst 6500 Series Switches can combine resources to provide twice as much bandwidth.

C. A pair of Catalyst 6500 Series Switches can operate as a single logical switch.

D. A Catalyst 6500 Series Switch can operate at both the aggregation and core layers.

Correct Answer: C

QUESTION 3

You need to purchase a product that supports the deployment of virtual SSL security contexts logically across the data center network from a single physical device. Which one would you select?

A. Cisco Nexus 7000 Module

B. Cisco Firewall Services Module

C. Cisco Application Control Engine Module

D. Cisco Storage Services Module

Correct Answer: C

QUESTION 4

Which issue is a pain point that might make technical managers reluctant to embrace change in the data center?

A. Until IBM or HP proposes a solution, no one can make a decision about change.

B. Corporate management is not giving enough technical direction about what it wants.

C. Decisions about change inevitably require hiring specialist contractors, and there is no budget.

D. Complexity in the data center technology infrastructure means that any change involves risk to existing operations.

Correct Answer: D

QUESTION 5

A new trainee asks you about the specific meaning of data center virtualization. How will you respond?

A. The replacement of physical hardware with virtual machines

B. The use of a unified fabric to greatly reduce the amount of cable runs

C. The consolidation of physical resources and deployment as logical devices

D. The deployment of devices that can operate as top-of-rack and end-of-row devices at the same time

Correct Answer: C

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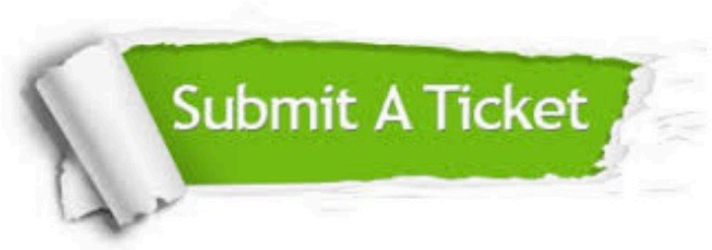

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