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**QUESTION 1**

To improve the efficiency of your business, you have applied the Cisco Mobility Manager. Which work can you do with the tool?

- A. array-based data migration
- B. fabric-based data migration
- C. appliance-based data migration
- D. server-based data migration

Correct Answer: B

QUESTION 2

A customer understands that the Cisco WAAS solution helps accelerate remote office operations. However, the CFO finds the financial benefits too hard to quantify. Which statement might you use to convince the CFO of the economic benefits?

- A. Ensure that the CFO understands that the Cisco WAAS solution has been positioned to be a lower cost than any competitive offering.
- B. Explain that the extended payment scheme for the Cisco WAAS solution is tied to predefined productivity gains at the remote office being achieved within a 12-month period.
- C. Tell the CFO that the Cisco WAAS solution is software that is deployed on servers at both ends of the long-distance link, and therefore, the only ongoing cost for expansion is additional licenses.
- D. Explain that the company will have to continue to pay more and more for expensive bandwidth as interactions with remote offices increase in frequency and richness of content. A Cisco WAAS solution purchase can defer this expenditure as well as improve remote office productivity.

Correct Answer: D

QUESTION 3

A new trainee asks you about the specific meaning of data center virtualization. How will you respond?

- A. The replacement of physical hardware with virtual machines
- B. The use of a unified fabric to greatly reduce the amount of cable runs
- C. The consolidation of physical resources and deployment as logical devices
- D. The deployment of devices that can operate as top-of-rack and end-of-row devices at the same time

Correct Answer: C

**QUESTION 4**

Cisco's Data Center 3.0 strategy includes a unified fabric using Data Center Ethernet. Which two statements about Data Center Ethernet are correct? (Choose two.)

- A. Data Center Ethernet is a backbone connection system based on TCP/IP technology.
- B. When deploying FCoE, Data Center Ethernet is superior to traditional Ethernet.
- C. Data Center Ethernet is a connection technology using either Gigabit Ethernet or 10 Gigabit Ethernet.
- D. Using FCoE as part of a data-center-wide connectivity strategy is being promoted by Brocade as well as Cisco.

Correct Answer: BD

QUESTION 5

You are describing to your customers how much the potential financial savings would be if they have virtualized network services modules. Which one of the following statements is suitable?

- A. Virtual services modules can support up to a maximum of four virtual contexts, so they can save up to 75 percent of both power and rack space.
- B. The savings will depend upon the requirements for each data center but can be as much as 80 percent on power and 30 units of rack space.
- C. Because the services are virtual, virtual network services modules will take up no rack space and will consume no power.
- D. Every time a new virtual context is created, the services modules draw 50 percent more power than a single-context operation, so the maximum number of virtual contexts is limited to four per module. With the maximum of four virtual contexts, the total power consumed is 250 percent of a single context operation, which is 150 percent less power than four physical service appliances would draw.

Correct Answer: B

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