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QUESTION 1

Which three statements correctly describe the Cisco router portfolio? (Choose three.)

- A. The Cisco 800 Series Integrated Services Router family is a 1-RU solution for small offices.
- B. The Cisco 1900 Series Integrated Services Router family is a 1-RU solution for small offices.
- C. The Cisco 1900 Series Integrated Services Router family provides a modular solution for small offices.
- D. The Cisco 800 Series Integrated Services Router family includes 3G WAN options.
- E. The Cisco 2900 Series Integrated Services Router family provides interactive media services and service virtualization or midrange deployments.
- F. The Cisco 2900 Series Integrated Services Router family provides interactive media services, including TelePresence.

Correct Answer: CDE

QUESTION 2

Which three are benefits of a Cisco Borderless Network that go beyond a TCO calculation? (Choose three.)

- A. high availability
- B. enhanced security
- C. cost per port
- D. integrated services
- E. lowest power consumption

Correct Answer: ABD

QUESTION 3

What are two business values of Cisco Validated Design and Cisco Smart Business Architecture? (Choose two.)

- A. cost reduction
- B. vision
- C. agility
- D. redundancy

Correct Answer: AC



QUESTION 4

Which of the following statements best describes total cost of ownership (TCO)?

- A. TCO is the sum of all CapEx.
- B. TCO consists of direct costs (CapEx) and indirect costs such as labor and training.
- C. TCO consists of direct costs (CapEx) and indirect costs such as training, user productivity, competitive advantage, growth potential, and so on.
- D. TCO is relevant to the finance manager only.

Correct Answer: B

QUESTION 5

What are four major solution areas of Cisco SecureX Architecture? (Choose four.)

- A. secure network and branch
- B. secure access
- C. secure mobility
- D. secure data center and cloud
- E. secure management
- F. secure WAN

Correct Answer: ABCD

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