



# 646-365<sup>Q&As</sup>

Cisco Express Foundation for Account Managers

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### QUESTION 1

What are the three elements of the Cisco Unified Access solution? (Choose three.)

- A. one policy
- B. one switch
- C. one management
- D. one network
- E. one architecture

Correct Answer: ACD

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### QUESTION 2

Which two of the following are driving factors for implementing an open and secure customer network? (Choose two.)

- A. the need to access Internet and cloud-based services from within the customer network
- B. the need to decrease network downtime
- C. the need to access corporate applications from office desks
- D. the need to access corporate assets from remote locations
- E. the need for lower TCO

Correct Answer: AD

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### QUESTION 3

Which three of these vendors are the strongest competitors to Cisco in the switching market? (Choose three.)

- A. Extreme Networks
- B. IBM
- C. Juniper
- D. Riverbed Technology
- E. HP
- F. Brocade

Correct Answer: CEF

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#### QUESTION 4

Which three are challenges that are related to video deployments that are addressed by borderless network services in Cisco routers and by Cisco MediaNet? (Choose three.)

- A. bandwidth issues that are caused by centralized video mixing
- B. difficulty monitoring video performance and user experience
- C. difficulty configuring new video devices at all sites
- D. lack of support for far-end camera control (FECC) at some video terminals
- E. limited availability of high-speed video connections between sites

Correct Answer: ABC

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#### QUESTION 5

Which two of the following are recommended minimum required building blocks for a Cisco midmarket BYOD solution? (Choose two.)

- A. Cisco wireless LAN controller
- B. Catalyst 4500-X Series Switch
- C. Cisco ASR 100 Series Router
- D. Cisco Aironet Access Point
- E. Cisco WAAS appliance

Correct Answer: AD

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