



Cisco Express Foundation for Account Managers

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QUESTION 1

Which three are challenges that are related to video deployments that are addressed by borderless network services in Cisco routers and by Cisco MediaNet? (Choose three.)

- A. bandwidth issues
- B. difficult video performance monitoring
- C. difficult configuration of new video devices
- D. intermittent broadcast signal
- E. Lack of MACSec support on remote video terminals
- F. Lack of high-definition video terminals

Correct Answer: ABC

QUESTION 2

Which three of these vendors are the strongest competitors to Cisco in the switching market? (Choose three.)

- A. Extreme Networks
- B. IBM
- C. Juniper
- D. Riverbed Technology
- E. HP
- F. Brocade
- Correct Answer: CEF

QUESTION 3

Which two statements are true about Cisco Smart Business Architecture? (Choose two.)

A. Cisco Smart Business Architecture shifts the view from short term and tactical to long term and strategic.

B. Cisco Smart Business Architecture protects IT investments by making sure that all spending is linked to a long-term return on investment.

C. Cisco Smart Business Architecture helps build a comprehensive, unified architecture that matches current and future demands.

D. Cisco Smart Business Architecture guides are interactive, allowing step-by-step creation of designs that fit individual requirements. Embedded Cisco Smart Business Architecture maps are available for download at each step.



E. Cisco Smart Business Architecture framework supports enterprise network design without remote locations.

Correct Answer: AC

QUESTION 4

What are the two benefits of the "one policy" approach in the Cisco Unified Access solution? (Choose two.)

- A. Single management platform
- B. Unified control over who, what, when, where, and how uses the network
- C. Best in class WLAN and LAN switching
- D. Consistent access control across location and platforms
- E. Best in class routing

Correct Answer: BD

QUESTION 5

Which two are advantages of Cisco Prime LAN Management Solutions? (Choose two.)

- A. It is bundled with any Cisco ISR G2 or Cisco ASR purchase.
- B. It includes Cisco Borderless Networks service work centers.
- C. It includes Cisco WAAS licenses.
- D. It includes WAN optimization features.
- E. It provides complete life-cycle management.

Correct Answer: BE

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