



646-206^{Q&As}

Cisco Sales Expert

Pass Cisco 646-206 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4itsure.com/646-206.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

Which Cisco TelePresence platform can dramatically reduce customer time to market and improve partner operating margins?

- A. Solution
- B. Immersive
- C. Multipurpose
- D. Exchange
- E. Multipoint

Correct Answer: D

Software-based, the Cisco TelePresence Exchange System is powered by a fully redundant architecture that can dramatically reduce time to market and improve operating margins for business video and telepresence services such as secure business-to-business calling, hosting services, and scheduled and rendezvous (reservation-less or virtual meeting room) multimedia conferencing targeted at a broad universe of video endpoints, from immersive rooms to soft-client endpoints for mobile devices.

QUESTION 2

Which Cisco solution enables face-to-face communications and can, therefore, save expenses on business travel?

- A. Cisco Unified IP Phone 7900 Series
- B. Cisco WAP200 Wireless-G Access Point
- C. Cisco Unified IP Phone 8900 Series
- D. Cisco Aironet Access Point
- E. Cisco SPA Series IP Phone

Correct Answer: C

Use interactive multimedia communications and advanced features, including high-performance video, with the Cisco Unified IP Phone 8900 Series. This series is an ideal solution for knowledge workers, managers, and administrative staff.

Interactive features of the Cisco Unified IP Phone 8900 Series include: video communications of up to 30 frames per second (with built-in cameras on select models) high-resolution 5-inch color displays for easy viewing high-definition voice for greater clarity tricolor illuminated LED line and feature keys for "at-a-glance" status for both primary and shared lines

QUESTION 3

Which three customer needs are addressed by Cisco solutions? (Choose three.)



- A. reducing day one costs
- B. improving productivity
- C. gaining competitive advantage
- D. focusing on current needs
- E. obtaining a wide variety of point products
- F. reducing TCO

Correct Answer: BCF

B, C, and F are valid while the others are wrong as day one costs will actually increase through the purchase of Cisco products, not decrease. The focus should be on current and future needs, not just current. A wide variety of point products are not necessarily needed, as only a specific need may be addressed through a single product.

QUESTION 4

Which three benefits are provided by the implementation of Cisco UCS C-Series servers into a virtualized data center environment? (Choose three.)

- A. blade-based deployments
- B. enterprise-focused design
- C. advanced orchestration
- D. cost-effective server
- E. storage-intensive platform
- F. extended memory support

Correct Answer: DEF

Virtualizing Cisco Unified Communications Solutions offers the following benefits:

?Better Utilization

The Cisco UCS with VMware vSphere supports greater virtual machine density than any comparable platform.

?A Radically Simplified Architecture

The Cisco UCS has up to 50 percent fewer components to purchase, configure, manage, power, and cool.

?More Memory at Lower Cost

Cisco Extended Memory enables more memory per two-socket server, which reduces memory costs by up to 60 percent.

?A Powerful, Converged Network

The Cisco unified fabric supports all traffic types, while reducing adapter, cable, and switch requirements by more than



50 percent.

?Efficient Management

Cisco UCS Manager and VMware vCenter provide efficient, tightly integrated management of all physical and virtual assets.

A High Quality User Experience

Higher performance and simpler scaling helps IT deliver a better experience to more users.

?Leading Virtual Machine Performance

The Cisco UCS has posted one of the top scores on the VMware VMmark virtualization benchmark.

?Faster Network and Storage Access

Cisco virtual interface cards and VMware VMDirectPath technology increase network throughput by up to 30 percent.

QUESTION 5

Which two options are benefits of Cisco Video Surveillance? (Choose two.)

- A. secure transcoding and switching capabilities for multipoint meetings
- B. access to video at any time from any network location, enabling real-time incident response and investigation
- C. network-based digital signage for live and on-demand video
- D. limited amount and location of video that can be stored
- E. ability to easily manage a large number of security assets

Correct Answer: BE

Benefits of Enabling IP Network-Based Video Surveillance

Video surveillance is a key component of the safety and security procedures of many organizations, providing real-time monitoring of the environment, people, and assets and providing recording for investigative purposes. The benefits of

Cisco's Video Surveillance Solution include:

?ny-time, any-location access--Provides access to video at any time from any network location, within the constraints of available bandwidth, allowing remote monitoring, investigation, and incident response by remote physical security staff

or law enforcement personnel ?nvestment protection--Leverages existing investment in video surveillance and physical security equipment and technology.

?etwork-wide management--IP cameras and servers are monitored and managed over a single network for fault, configuration, and centralized logging. ?ncreased availability--IP networks offer a high level of redundancy that can extend to

different physical locations. ?calability--The system can be expanded to new locations as business needs change.

?fficient image processing--Digitized images can be transported and duplicated world-wide with no reduction in quality,



economically stored, and efficiently indexed and retrieved. ?nteroperability--Employs an open, standards- based infrastructure that enables the deployment and control of new security applications from a variety of vendors.

Topic 8: Selling Data Center and Virtualization and Cloud Architectures

[Latest 646-206 Dumps](#)

[646-206 Practice Test](#)

[646-206 Study Guide](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success

100% Money Back Guarantee

365 Days Free Update

Instant Download After Purchase

24x7 Customer Support

Average 99.9% Success Rate

More than 800,000 Satisfied Customers Worldwide

Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

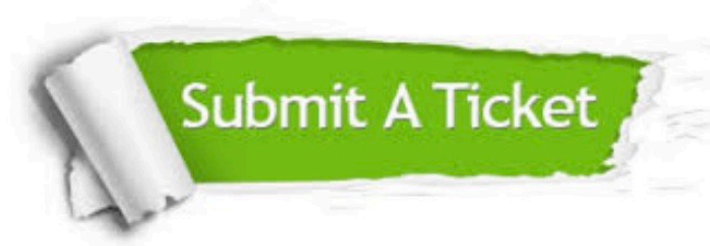
We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.pass4itsure.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © pass4itsure, All Rights Reserved.