



# 500-551<sup>Q&As</sup>

Cisco Networking: On-Premise and Cloud Solutions

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### QUESTION 1

Which two security tools allow administrators to maximize the security of their dashboard management accounts? (Choose two.)

- A. biometric authentication
- B. local (direct) access only policies
- C. Captcha challenge-response tests
- D. role-based administration
- E. two-factor authentication

Correct Answer: DE

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### QUESTION 2

Which three profit drivers are most important when selling Cisco security? (Choose three.)

- A. emphasizing product and service specs and capabilities
- B. becoming a security specialized partner
- C. steering customers toward the unique capabilities offered by on-premises security products
- D. attending Selling Security for Partners role-based training
- E. selling multiple services over multiple years
- F. recommending high performance products to meet possible future needs

Correct Answer: BCD

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### QUESTION 3

Which description of SmartNet services for Cisco APs is true?

- A. purchased per controller and covers all APS of the controller
- B. purchased in increments of 5 APs
- C. purchased individually for each AP
- D. purchased in increments of 10 APs

Correct Answer: A

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#### QUESTION 4

Which product is a Cisco cloud-managed product?

- A. Cisco Prime infrastructure
- B. Cisco Aironet wireless access point
- C. Cisco Meraki MS series switch
- D. Cisco ISR series router

Correct Answer: C

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#### QUESTION 5

Which two statements about FindIT Network Manager licensing are true? (Choose two.)

- A. An additional license is required for each network manager probe in the network.
- B. The evaluation copy of the FindIT software supports up to 50 devices.
- C. Only Cisco 100 to 500 Series products are counted as managed devices.
- D. Licensing costs include phone support for the FindIT software.
- E. In addition to the cost of licensing, there is a one-time initial cost of the FindIT software.

Correct Answer: CD

Reference: <https://www.cisco.com/c/en/us/products/collateral/cloud-systems-management/findit-network-management/datasheet-c78-737934.html>

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