

## 312-75<sup>Q&As</sup>

Certified EC-Council Instructor (CEI)

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#### **QUESTION 1**

Martin is conducting a First Look session of ENSA program for nearly 60 attendees over the Internet. Which of the following instructional methods will be most effective for a large audience?

- A. Webinar
- B. Group discussion
- C. Giving the students independent assignments
- D. Case study

Correct Answer: C

#### **QUESTION 2**

You are teaching a class and find yourself n an embarrassing moment. You have used a word that has a double meaning and the students are laughing and a few of the real left- brainers are personally offended. You did not intend the reference that the class has accepted into your vocabulary.

- A. Contact your training manager and ask him/her to write a memo to the students as an apology.
- B. Move forward and ignore the issue.
- C. Make a clarification that you did not intend the inappropriate reference to the word used and give an apology and move on swiftly.
- D. Laugh and look at the students in their eyes for approval.

Correct Answer: C

#### **QUESTION 3**

Which of the following are TRUE concerning instructor credibility?(Select two)

- A. Adult learners automatically grant credibility to individuals in position of authority or responsibility.
- B. Adult learners may not perceive value in learning without instructor credibility.
- C. Instructor credibility is only important at the beginning of a course.
- D. Instructor credibility can be gamed or lost through words or actions.

Correct Answer: BD

**QUESTION 4** 

Which one of the following is NOT a characteristic of a good question?



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- A. Short enough for students to remember
- B. Stated so that it suggests an answer
- C. Stated in a language familiar to the student
- D. Constructed to stress the key points of a lesson
- E. Stated to require a simple yes or no answer

Correct Answer: B

#### **QUESTION 5**

Mrs. Keen\\'s accounting students are having difficulty with accounts payable concepts. She develops a package of material that contains contracts, receiving reports, and invoices. She tells her students to make the proper accounting entries using the documents. She is available to provide guidance on how to use the materials. What type of simulation is illustrated in the above case?

- A. Gaming
- B. Group Work
- C. Equipment
- D. Case study
- E. Brainstorming

Correct Answer: D

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