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# 201-COMMERCIAL-BANKING-FUNCTIONAL<sup>Q&As</sup>

SalesforcenCino 201 Commercial Banking Functional Exam

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#### QUESTION 1

Collateral pledged impacts which calculation?

- A. Available lendable value
- B. Loan to value
- C. Debt Service coverage ratio
- D. None of the above

Correct Answer: B

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#### QUESTION 2

True or False: Spelling and punctuation should match exactly when configuring back end product catalog and front end product catalog.

- A. True
- B. False

Correct Answer: A

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#### QUESTION 3

What needs to be configured in order to have access to the 'Edit Field set' button in the UI.

- A. Create a fieldset on whatever object the UI is on
- B. Custom Settings > System Properties. Change a value to true
- C. None of these options are correct
- D. Create Remote Site Settings for your current salesforce instance

Correct Answer: A

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#### QUESTION 4

Which SOQL Query would return the fields: Name, Billing address (street,city,state,zip) and phone number of all Relationships (Account) with the billing state of North Carolina with no syntax errors?

- A. SELECT NAME, BILLING ADDRESS, PHONE FROM ACCOUNT WHERE BILLINGSTATE = 'NC'
- B. SELECT NAME, BILLING ADDRESS PHONE FROM ACCOUNT WHERE BILLINGSTATE = NC
- C. SELECT NAME, BILLING ADDRESS, PHONE FROM ACCOUNT HAVING BILLINGSTATE = 'NC'



D. SELECT NAME, BILLING ADDRESS, FROM ACCOUNT WHERE BILLINGSTATE = '\\NC\\'

Correct Answer: A

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#### QUESTION 5

nCino Forms Generation can be deployed on which of the following objects?

- A. Account, Loan, Contact and Collateral objects
- B. Custom Objects
- C. All options listed are correct
- D. Standard Objects

Correct Answer: C

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