



201-COMMERCIAL-BANKING-FUNCTIONAL^{Q&As}

SalesforcenCino 201 Commercial Banking Functional Exam

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QUESTION 1

In nCino, which designation in the default structure hierarchy captures the record of principal advance?

- A. Limit
- B. Current Takedown
- C. Main
- D. Sub Limit

Correct Answer: B

QUESTION 2

True or False: You don't need a field set in order to Build the Layout for a Screen Section.

- A. True
- B. False

Correct Answer: B

QUESTION 3

The Process Overview provides a visual representation of the number of Loans categorized by which of the following?

- A. Loan Status
- B. Loan Stage
- C. Loan Amount
- D. Loan Product

Correct Answer: B

QUESTION 4

The Address is found on which object?

- A. Loan
- B. Collateral Pledged
- C. Lien
- D. Collateral Management



Correct Answer: D

QUESTION 5

True or False: When Creating a New Route you should always click the New Button.

- A. True
- B. False

Correct Answer: B

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