



# 201-COMMERCIAL-BANKING-FUNCTIONAL<sup>Q&As</sup>

SalesforcenCino 201 Commercial Banking Functional Exam

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#### QUESTION 1

What tab should be navigated to for Docman Configuration?

- A. nCino Administration
- B. DM Administration
- C. Docman Configuration Tool Suite
- D. Home
- E. Reports

Correct Answer: A

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#### QUESTION 2

True or False: A Limit or a Sub Limit adds additional exposure to the overall hierarchy.

- A. True
- B. False

Correct Answer: B

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#### QUESTION 3

True or False: A Loan that is processed through nCino will typically go through multiple approval processes.

- A. True
- B. False

Correct Answer: A

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#### QUESTION 4

True of False: The relationship statistics section comes with a default collection of exposure calculations.

- A. False
- B. True

Correct Answer: B

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### QUESTION 5

What controls where Loans appear in Non-Pending Facilities and Pending Facilities on Product Package?

- A. Product State Config
- B. Stage
- C. Status
- D. Custom Settings
- E. All of the Above

Correct Answer: E

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