



201-COMMERCIAL-BANKING-FUNCTIONAL^{Q&As}

SalesforcenCino 201 Commercial Banking Functional Exam

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QUESTION 1

The navigation items organized vertically across the left side of the nCino User Interface are called:

- A. Alternate routes
- B. Parent routes
- C. Sub-routes
- D. Tertiary routes

Correct Answer: C

QUESTION 2

True or False: Once the entire Loan term is defined, the payment structure data from the first payment stream is pushed back to the loan object and saved. This overwrites existing data on the loan object.

- A. True
- B. False

Correct Answer: A

QUESTION 3

True or False: Individual Relationship records also have Contact records linked to them - and on the Contact record is where the customer's CIP information is stored.

- A. True
- B. False

Correct Answer: A

QUESTION 4

When configuring Loan Team Member alerts, what loan field is populated via workflow to initiate the notification?

- A. Loan Alerts
- B. Team Alerts
- C. Team Member Alerts
- D. Notification Alert



Correct Answer: B

QUESTION 5

True or False: Updating the Status of the Covenant Management record will generate a Covenant Compliance record.

A. True

B. False

Correct Answer: A

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