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SalesforcenCino 201 Commercial Banking Functional Exam

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2 / 4

QUESTION 1

True or False: You can add Fees from Product Package.

A. True

B. False

Correct Answer: B

QUESTION 2

The Product Catalog is configured on the back end by using what tool?

A. Copy Loan Plus Tool

B. DM Admin Tool

C. Standard Cloner Tool

D. Document Manager Tab

Correct Answer: B

QUESTION 3

Select the options that best summarize what a Product Package is. (Choose all that apply)

A. Aggregation of Loans and ancillary data (Fees, Collateral, etc.)

B. Bulk Actions to Loans (Modify/Renew, Submit for Approval, Review)

C. Manage Relationship Statistics

D. Unified Credit Memo and Forms Gen

Correct Answer: ABD

QUESTION 4

What Icon represents a Loan record in nCino?

A. Money Bag

B. Small Green Man

C. Coin

D. Folder

Correct Answer: A

QUESTION 5

When using reports to assist in a data load, which file type should that report be saved as?

A. Excel Workbook

B. PDF

C. CSV MS-DOC

D. CSV (Comma Delimited)

Correct Answer: D

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4 / 4