VCE & PDF
Pass4itSure.com

1Z0-970^{Q&As}

Oracle Sales Cloud 2017 Implementation Essentials

Pass Oracle 1Z0-970 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.pass4itsure.com/1z0-970.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Oracle
Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

SATISFACTION GUARANTEED
100%
SATISFACTION GUARANTEED

QUESTION 1

Which tool will a developer use to alter security for an existing job role on a custom object?

A. Oracle Application Composer

B. Oracle Authorization Policy Manager

C. Functional Setup Manager

D. Oracle Identity Manager

Correct Answer: A

Reference https://docs.oracle.com/en/cloud/saas/sales/r13-update17d/oacex/adding-objects-and-fields-in-applicationcomposer.html#OACEX398839

QUESTION 2

Before your company upgrades the production environment, it must go through an UAT process in an upgraded test environment. Which three conditions must be met before the UAT can begin? (Choose three.)

A. Test cases targeted for execution have been executed

B. User sign-off has occurred

C. Sanity testing is complete

D. The production to test (P2T) content migration is complete

E. The test environment is stable and ready for testing

F. Defects are logged and prioritized

Correct Answer: BCE

QUESTION 3

Which three steps should you perform to import data using the predefined templates from the File-Based Data Import tool? (Choose three.)

A. Create your own template from scratch based on your requirement.

B. Understand the import templates.

C. Adapt the import templates to your needs.

D. Download templates you can use for import.

Correct Answer: BCD

Reference https://docs.oracle.com/en/cloud/saas/applications-common/r13-update17d/oafdi/importing-data-from-afile.html#OAFDI1373086

QUESTION 4

Which three statements are true about a competitor in Oracle Sales Cloud? (Choose three.)

A. A competitor can be associated at both the header and the revenue line levels.

B. A competitor can be associated with opportunities.

C. A competitor can be associated with partners.

D. A competitor can be associated with leads.

E. A competitor can have a one-to-many relationship with opportunities.

Correct Answer: ABD

QUESTION 5

You need to define the customer hub configuration task to customize party tree for a household. Which option should you use?

A. Manage group party tree

B. Manage organization party tree

C. Manage customer hub profile options

D. Manage person party tree

Correct Answer: A

Reference https://docs.oracle.com/en/cloud/saas/sales/r13-update17d/oacdm/define-customer-hubconfiguration.html#OACDM1010578