



# 1Z0-963<sup>Q&As</sup>

Oracle Procurement Cloud 2017 Implementation Essentials

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**QUESTION 1**

Your customer wants to use Negotiations Online message functionality to interact with suppliers participating in a negotiation.

Identify three features of the Negotiation Online message functionality. (Choose three.)

- A. You can do online chatting.
- B. The online messages will be retained for future reference and audit trail.
- C. You can send SMS to suppliers.
- D. You can add attachments in the message.
- E. Suppliers can raise clarifications for an auction online and you can respond with answers online.

Correct Answer: BDE

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**QUESTION 2**

You defined an Approved Supplier List (ASL) with a Blanket Purchase Agreement (BPA) for requisitions. After you submit a requisition with the BPA as a source document, you found an approved requisition and automatically created PO (Purchase Order). However, the status of this PO was confirmed as "Incomplete" instead of "Open" as expected.

Identify two causes for this behavior. (Choose two.)

- A. The "Enable negotiation approval" check box is deselected in the Configure Procurement Business Function.
- B. The "Approval required for buyer modified lines" check box is deselected in the Configure Requisitioning Business Function.
- C. The "Automatically submit for approval" check box is deselected in the BPA that was referenced from the requisition.
- D. The "Allow Purchase Order Approval" check box is deselected in the Manage Approved Supplier List Status, which assigned ASL's status.

Correct Answer: BC

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**QUESTION 3**

Identify five business functions that must be configured in order to implement a complete Procure-to-Pay business process in Oracle Procurement Cloud. (Choose five.)

- A. Receiving
- B. Requisitioning
- C. Purchasing
- D. Inventory



E. Payments

F. Invoicing

G. Incentive Compensation

Correct Answer:

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#### QUESTION 4

Your customer requires that any approved requisition needs to be reapproved whenever a buyer updates a catalog requisition line during requisition processing.

Identify the correct setup to fulfill this requirement.

- A. After requisition modification, a buyer needs to reassign the requisition line to the requisition authority for approval.
- B. Configure "requisition approval rule" to include the "Approval required for buyer modified lines" condition.
- C. In the "Configure requisitioning" business function, select "Approval required for buyer modified lines."
- D. Configure the PO Approval rule in such a way that buyer-modified requisition lines will go for approval again.

Correct Answer: C

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#### QUESTION 5

Your customer frequently orders a specific item from a selected list of suppliers. Some of the suppliers provide the item at a negotiated price, whereas other suppliers change the price throughout the year.

How should you set up this item in Oracle Procurement Cloud to address both requirements?

- A. Create a Contract Purchase Agreement for the varied price supplier and do not create any kind of agreement for the fixed price supplier.
- B. Create a Planned Purchase Order for the fixed price supplier and do not create any kind of agreement for the varied price supplier.
- C. Create a Blanket Purchase Agreement for the negotiated price supplier and a Contract Purchase Agreement for the varied price supplier.
- D. Create a Contract Purchase Agreement for the fixed price supplier and a Blanket Purchase Agreement for the varied price supplier.

Correct Answer: C

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