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QUESTION 1

You created a sourcing two-stage sealed RFQ and invited five suppliers to participate. The Technical stage is completed and the Commercial stage is unlocked.

At this time in the award negotiation section, in the Award Line you are able to see only three supplier's responses as active responses. You are not able to see the other two suppliers' data in the active responses.

Which two reasons are causing this? (Choose two.)

- A. Suppliers were already awarded.
- B. Suppliers have entered the responses. Because the RFQ is sealed, you are not able to view these two suppliers' data.
- C. Suppliers were not shortlisted in the Technical stage.
- D. Supplier responses are closed.
- E. You have entered these two suppliers' responses as surrogate responses by a buyer. In the Commercial stage, the buyer has not yet entered surrogate responses.

Correct Answer: CE

QUESTION 2

A supplier sales representative wants to track and manage their agreements and have the ability to add and edit catalog content for agreements online.

Identify two duty roles that accomplish this requirement. (Choose two.)

- A. Purchase Document Analysis as Supplier Duty
- B. Purchase Agreement Changes as Supplier Duty
- C. Contract Terms Deliverables Management Duty
- D. Purchase Agreement Viewing as Supplier Duty
- E. Purchase Order Changes as Supplier Duty

Correct Answer: BC

QUESTION 3

Your customer has the following approval hierarchy:

-

Role: Employee; Document: Purchase Requisition; Approval Limit: \$3500



-

Role: Manager; Document: Purchase Requisition; Approval Limit: \$6700

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Role: Senior Manager; Document: Purchase Requisition; Approval Limit: \$12000

Purchase Order requisitions are set up with an approval method of Employee-Supervisor hierarchy and a Forward method of Direct. "Can Change Forward-To" is set to No. An employee has created a purchase requisition with a total amount of \$8200, and wants the manager to review the requisition electronically before it is approved. How can this requirement be fulfilled?

- A. Advise the employee to have the manager review the requisition via the requisition summary form before submitting the requisition for approval.
- B. Advise the manager to have the senior manager forward the requisition back to the employee before approving.
- C. Advise the employee to print the requisition, scan it into an email, and then email it to the manager.
- D. Advise the employee to change the Forward-To on the requisition to the manager.

Correct Answer: B

QUESTION 4

On completion of a Negotiation Award using a negotiation template, you are trying to create a purchasing document and system provides you the option to create a Blanket Purchase Agreement (BPA) only, whereas you expected to get an option to create a Contact Purchase Agreement (CPA).

Identify the reason for this.

- A. The negotiation outcome is defined as 'Blanket Purchase Agreement' in the negotiation template.
- B. The Business Function for the associated Business Unit is 'Requisition Only' and did not allow Purchase Agreement Generation.
- C. The negotiation outcome is defined as 'Contract Purchase Agreement' in the negotiation template.
- D. The Profile Option PO_PRC_AGENT_CATEGORY_ASSIGNMENT is set to the current user.

Correct Answer: A

QUESTION 5

What two setups are required to implement and enable abstracts with negotiations? (Choose two.)

- A. Create the configure negotiation Abstract Listing page



- B. Create a negotiation style that supports abstracts
- C. Create the negotiation controls to support abstracts
- D. Enable the suppliers to view the Abstract Listing page
- E. Create the abstract controls for the negotiation

Correct Answer: AB

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