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Oracle CPQ Cloud Service 2016 Implementation Essentials

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**QUESTION 1**

Consider the following requirements for integration with Salesforce: Quote information needs to be pushed back to Salesforce and synchronized. You must be able to synchronize a Quote with up to 1000 lines back to Opportunity Product

object in Salesforce.

Based on these requirements, which three XSLs would you use to provide the integration?

- A. SFDC Opportunity - Import
- B. SFDC Quote - Upsert
- C. SFDC Products ?Upsert All (200, 400, 600, 800, 1000)
- D. SFDC Quote ?Process Updates
- E. SFDC Opportunity - Upload

Correct Answer: CDE

QUESTION 2

After saving content to the Content library, you check the Content library Tree and find that the new content is missing. What would be your immediate action?

- A. Close and re-open the Content Library Tree.
- B. Deploy Commerce.
- C. Close, refresh dynamic sources, and re-open the Dynamic Data window.
- D. Deploy Config and Commerce.

Correct Answer: A

QUESTION 3

How can information that is stored in a part field be shown in the line item grid column in Commerce?

- A. by adding a column to the Commerce Layout editor
- B. by adding a column to the line item details layout in the Commerce Layout editor
- C. by adding a column and mapping it to the field in the line item grid in the Commerce Layout editor



D. by adding a field to the part database

Correct Answer: C

QUESTION 4

While configuring a product, which pricing is applied last on a given item (part) after it is added to a valid configuration?

A. Base Price from the parts database

B. List price from the PriceBook

C. Recommended Item Pricing

D. Attribute Value Pricing

Correct Answer: C

QUESTION 5

There is a multi-select attribute with five options, displayed as checkboxes. Depending on conditions, the configurator should show a user three of these five options. How should you accomplish this?

A. by writing a Constraint rule

B. by writing a Hidden rule

C. by writing a Recommendation rule

D. by writing a Pricing rule

Correct Answer: B

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