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Siebel Customer Relationship Management (CRM) 8 Business Analyst

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QUESTION 1

Which two requirements could be met by setting business component properties?

A. All new opportunity records should have a default sales stage of "Prospecting."

B. Contact records should be sorted by Last Name, then by First Name.

C. Once created, Account records cannot be deleted.

D. Only the owner of an opportunity record can change the value of the "Revenue" field.

E. Service Request records may not be saved without a specified owner.

Correct Answer: BC

QUESTION 2

A Siebel iHelp item is typically modified by:

A. end users

B. application administrators or business analysts

C. business automation administrators

D. developers or members of the Siebel implementation team

Correct Answer: A

QUESTION 3

Which two statements are correct?

A. Business components contain data for one fundamental business entity in the enterprise

B. A business component is a collection of related business object that represent a major area of business.

C. The business consists of UI object definitions that specify the content of user interface.

D. A view refers to one business component whose data can be viewed and edited through a form

E. A view display, one or more applets which reference business component from the business

Correct Answer: AE

QUESTION 4

Which statement describes directory server authentication?

A. It is the default authentication method for Siebel applications.

B. It typically uses a single reserved database login for all users.

C. It does not require additional infrastructure components, such as security adapters.

D. The user authentication is performed by a third-party service at the web server level.

Correct Answer: B

QUESTION 5

Which is the correct term for a list of task steps grouped under a common display name?

A. Task Group

B. Task Set

C. Task Chapter

D. Task Unit

E. Task Book

Correct Answer: C

Reference: http://docs.oracle.com/cd/B40099_02/books/BusProcFramework/BusProcFramework_UIConcepts 39.html

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