



1Z0-1077-20^{Q&As}

Oracle Order Management Cloud Order to Cash 2020 Implementation Essentials





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**QUESTION 1**

Your customer is in the business of selling laptops.

Which three seeded pricing attributes are available when you set up Customer Pricing Profiles for your customer? (Choose three.)

- A. Customer rating
- B. Cost-to-serve
- C. Customer value
- D. Days Sales Outstanding
- E. Customer credit limit

Correct Answer: ABC

QUESTION 2

Which four order entities are global entities for which only one record for each instance of the entity is stored in the order orchestration and planning data repository? (Choose four.)

- A. Payment terms
- B. Unit of Measure
- C. Currency
- D. Warehouse
- E. Freight carriers

Correct Answer: ABCE

https://docs.oracle.com/cd/E25054_01/fusionapps.1111/e20386/F499608AN2AEC9.htm The following entities are the global entities: Order orchestration reference objects Units of measure (UOM) and UOM conversions Demand classes Currency and currency conversion classes Shipping methods

QUESTION 3

Which two activities can you perform by using Global Order Promising's stand-alone work area? (Choose two.)

- A. You can split quantities against a Sales Order Line to perform what-if simulations and evaluate better ways of promising an order.
- B. You can re-schedule order lines that are already scheduled.
- C. You can initiate back-to-back orders to expedite fulfillment of lines with a delayed schedule ship date.



D. You can simulate the Capable-to-Promise option in place of the Available-to-Promise option for quicker fulfillment.

Correct Answer: AB

QUESTION 4

Your company wants to notify the external system when there is a high possibility that an order is going to be delayed.

Which four steps are required to invoke the external system connector to notify that an order is going to be delayed? (Choose four.)

- A. Set up the Jeopardy threshold for the orchestration process task.
- B. Set up the lead time for the orchestration steps in the orchestration process definition.
- C. Register the web service connector.
- D. Create a routing rule for the orchestration process task.
- E. Enable a business event trigger point for Jeopardy and associate the connector.
- F. Set up the Use Defined Lead time in the Available To Promise Rule.

Correct Answer: ABDE

QUESTION 5

The customer service representative in your company has received a request from a customer for appending additional quantity to an original sales order that has already been released to the warehouse. The sales order quantity revision has resulted in a new shipment line with the status "Ready to Release."

What action would you take to ship the new line by merging it with the original shipment?

- A. Run the process Create Shipments with the parameter Append Shipment set to Yes.
- B. Perform Pick Release by selecting the Append Shipment check box.
- C. Manually append the new line to the shipment.
- D. Run the process Create Shipments with the parameter Create Shipment set to Yes.

Correct Answer: C
