



# 1Z0-1059-22<sup>Q&As</sup>

Oracle Revenue Management Cloud Service 2022 Implementation  
Professional

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### QUESTION 1

What is the correct match sequence of the descriptions A, B and C against the titles?

Given the titles of selling prices:

1. Transaction Price

2. Stand Alone Selling Price

3. Performance Obligation Value

and the descriptions concerning selling prices:

- A. The allocated price used for revenue
- B. The customer facing and invoice price
- C. The price you would get for the item if you sold it separately

A. B, C, A

B. A, C, B

C. C, B, A

D. C, A, B

E. A, B, C

F. B, A, C

Correct Answer: F

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### QUESTION 2

Given your organization's Interactions with one of its customers:

1.

A consultant is deployed to assist customer on 10-Sep-2017.

2.

A Sales order is booked on 14-Sep-2017.

3.

The Product is shipped on 15-Sep-2017.

4.

An Invoice is issued on 20-Sep-2017. When do you accrue the contract liability?



- A. when the consultant is deployed to assist customer on 10-Sep-2017
- B. when the product is shipped on 15-Sep-2017
- C. when the sales order is booked on 14-Sep-2017
- D. when an invoice is issued on 20-Sep-2017

Correct Answer: A

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### QUESTION 3

Oracle Revenue Management is part of \_\_\_\_\_ predefined offering.

- A. Enterprise Contracts
- B. Fusion Accounting Hub
- C. Incentive Compensation
- D. Financials

Correct Answer: D

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### QUESTION 4

Given it is critical to capture common link values in one or more attributes on the source document lines in order to build effective Performance Obligation Identification Rules, how many User Extensible Fields does Revenue Management provide to facilitate the capture of this data?

- A. 60 User Extensible Fields
- B. 10 User Extensible Fields
- C. 90 User Extensible Fields
- D. 50 User Extensible Fields

Correct Answer: B

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### QUESTION 5

What does a Variable Consideration require?

- A. an estimate of the consideration to be made at inception only
- B. that the consideration be monetary
- C. an estimate of the consideration to be made at inception, and corrections of the accrual to be made at each period end



until revenue is recognized

D. a disclosure be made to the shareholders

Correct Answer: A

[https://cloud.oracle.com/opc/saas/RevMgmt/r12/wn/r12-revenue-wn.pdf\(p.15\)](https://cloud.oracle.com/opc/saas/RevMgmt/r12/wn/r12-revenue-wn.pdf(p.15))

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