



1Z0-1007^{Q&As}

Oracle Procurement Cloud 2018 Implementation Essentials

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**QUESTION 1**

Identify two features of the price break functionality provided in Blanket Purchase Agreement (BPA) document types. (Choose two.)

- A. payment method, which supports multiple-installment payment goods or services
- B. condition-dependent reductions in price
- C. change orders affecting pricing of specific lines
- D. price increase request from a supplier through the supplier portal
- E. means to provide price discounts

Correct Answer: BD

QUESTION 2

Your customer is using Cloud Supplier Qualification Management and Procurement Sourcing.

What three actions can the category manager take within a negotiation to solicit additional information from suppliers or internal users? (Choose three.)

- A. Solicit information in your negotiation that in addition to negotiation lines.
- B. Copy Supplier Qualification Questions in the negotiation as a requirement.
- C. Copy the Supplier Qualification Area and use it as a requirement section.
- D. Create reusable Supplier Qualification questions directly in the negotiation.

Correct Answer: BCD

QUESTION 3

Identify two correct statements about Local area and Contextual areas in the common UI Shell. (Choose two.)

- A. Local area includes components that directly affect the Contextual area.
- B. Local area can drive the contents of the regional area and the contextual area.
- C. Local area is the main work area and typically contains the transaction form.
- D. Contextual area provides quick access to tools that support business process.
- E. Contextual area can drive the contents of the local area.

Correct Answer: AC

**QUESTION 4**

You are implementing Cloud Procurement contracts and during user acceptance testing, the user would like to create clauses in the Cloud applications similar to what were available in their legacy Contract application.

Identify two ways to create clauses as per their requirement. (Choose two.)

- A. Import Clauses from the Contracts workarea page.
- B. Manage Contract Standard Clauses from Functional Setup Manager.
- C. Create Clauses from the Contracts workarea page.
- D. Manage Contract Standard Clauses, Templates, and Profiles from Functional Setup Manager.

Correct Answer: AB

QUESTION 5

You created a sourcing two-stage sealed RFQ and invited five suppliers to participate. The Technical stage is completed and the Commercial stage is unlocked. At this time in the award negotiation section, in the Award Line you are able to see only three supplier's responses as active responses. You are not able to see the other two suppliers' data in the active responses.

- A. Supplier responses are closed.
- B. Suppliers have entered the responses. Because the RQF is sealed, you are not able to view these two supplier's data.
- C. Suppliers were already awarded.
- D. Suppliers were not shortlisted in the Technical stage.
- E. You have entered these two suppliers' responses as surrogate responses by a buyer. In the Commercial stage, the buyer has not yet entered surrogate responses.

Correct Answer: DE

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