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QUESTION 1

Which two statements are true for vRealize Business for Cloud? (Choose two.)

- A. It provides costing for non-vSphere workload by directly integrating with them.
- B. It provides public cloud costing, consumption analysis, and pricing.
- C. It collects performance data through the agents that are deployed in the cloud workloads.
- D. It provides costing for native services hosted on AWS and Azure cloud.
- E. It provides Automatic private cloud metering, costing, and pricing.

Correct Answer: BE

Reference: <https://www.vmware.com/products/vrealize-business-for-cloud.html>

QUESTION 2

Which are two ways of gathering business requirements and objectives from a customer? (Choose two.)

- A. Interview Executive- and Director-level resources to determine business objectives, problems, and opportunities for growth in their business.
- B. Discuss with the IT Management about which vendors they prefer, and when they are able to execute a Proof of Concept to show them the newest products and solutions available.
- C. Perform a GAP Analysis of the existing business and IT environment with business stakeholders, and discuss what is needed to accomplish the customer's objectives.
- D. List what the customer isn't using, ask the customer for its budget, and determine what is within that budget.

Correct Answer: AC

QUESTION 3

What are the components of VMware HCS (Hyper-Converged Software)?

- A. VMware vCenter Server, vSphere and vSAN
- B. X86 Server Hardware only
- C. VMware VSA (virtual Storage Appliance)
- D. VMware vSAN only

Correct Answer: A

Reference: <https://blogs.vmware.com/virtualblocks/2016/02/10/introducing-vmware-hyper-converged-software/>



QUESTION 4

Which VMware Cross-Cloud Architecture component can speed up and improve IT service delivery, improve IT operations, and deliver end-user choice with control across heterogeneous and multi-cloud environments?

- A. VMware Workspace One
- B. VMware vRealize Suite
- C. VMware Airwatch
- D. VMware Cloud Connector

Correct Answer: B

Explanation: VMware vRealize Suite delivers a comprehensive enterprise-ready cloud management platform (CMP) that can speed up IT service delivery, improves IT operations, and delivers end-user choice with control, across heterogeneous, multi-cloud environments (vSphere and non-vSphere).

Reference: <http://ir.vmware.com/overview/press-releases/press-release-details/2016/VMware-Unveils-New-Cross-Cloud-ArchitectureTM-to-Give-Customers-Cloud-Freedom-and-Control/default.aspx>

QUESTION 5

Which key component helps enable cross-cloud architecture along with VMware Cloud Foundation?

- A. vRealize Suite
- B. NSX
- C. Site Recovery Manager
- D. VMware Integrated Openstack

Correct Answer: B

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