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**QUESTION 1**

The Information Technology Director at a prospect is interested in purchasing the IBM System Storage N3700, and has asked the storage specialist to help present the solution to the Finance Director. Which of the following should the storage specialist include in the proposal?

- A. How CIFS and NFS support is included in the base price.
- B. A priced configuration showing the list price of the solution.
- C. How the N3700 combines iSCSI, NAS and FiberChannel into a single storage solution.
- D. How this product lowers Total Cost of Ownership (TCO) and improves Return On Investment (ROI)

Correct Answer: D

QUESTION 2

SUN STK claims the highest reliability and fastest mount times in the industry. Which feature(s) of the TS3500 should be configured in response to the STK proposal?

- A. The IBM TS3500 with a dual gripper
- B. The IBM TS3500 with the High Availability option
- C. The IBM TS3500 with ALMS (Advanced Library Management System)
- D. The IBM TS3500 with both LTO Generation 4 Ultrium Drives and 3592 high performance drives intermixed

Correct Answer: B

QUESTION 3

A customer has a large installed base of Cisco ethernet switches and routers with a lot of experienced Cisco network administrators. The customer is looking to upgrade their existing Brocade switches. What would be a key reason for recommending Cisco SAN directors over Brocade SAN directors?

- A. Cisco SAN directors have a higher port count
- B. Cisco SAN directors allow for over subscription
- C. Cisco SAN directors are more compact using less power and rack space
- D. Cisco SAN directors and networking devices use the same management interface

Correct Answer: D



QUESTION 4

If a drive fails in a RAID-5 environment and a hot spare is NOT available, which of the following will occur?

- A. Data volume is offline
- B. Data access is Read-only
- C. Read/Write access is suspended
- D. Read/Write access is maintained

Correct Answer: D

QUESTION 5

A customer has a requirement to archive selected data for the purpose of satisfying government regulatory requirements. They have 80 TB of data currently stored in a DB2 database on a DS8100. What should the IBM storage specialist recommend?

- A. 3996 Optical Library
- B. DR550 with Content Manager
- C. DS5100 with SATA disk drives
- D. TS3500 Tape Library with LTO tape drives

Correct Answer: B

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