



# 000-960<sup>Q&As</sup>

IBM Storage Sales Exam

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**QUESTION 1**

A healthcare customer is not satisfied with the utilization of their heterogeneous storage devices. Which of the following solutions should the IBM storage specialist to help them to better provision their storage on demand?

- A. Tivoli Storage Manager (TSM)
- B. IBM SAN Volume Controller (SVC)
- C. IBM TotalStorage Productivity Center (TPC)
- D. IBM System Storage Multilevel Grid Access Manager Software

Correct Answer: B

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**QUESTION 2**

A customer has Microsoft Windows, Sun, and System i servers with internal disk. They are porting several applications from other platforms to these servers and need 5 TB of shared disk. Which of the following is the most cost effective, highly available, shared storage solution for this customer?

- A. IBM System Storage N5200
- B. IBM System Storage DS8300 Storage Server
- C. IBM System Storage DS3400 Storage Server
- D. IBM System Storage DS6800 Storage Server

Correct Answer: D

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**QUESTION 3**

Which of the following products helps a customer to identify a performance bottleneck?

- A. IBM Disk Magic
- B. IBM System Storage SAN Volume Controller
- C. IBM TotalStorage Productivity Center for Disk
- D. IBM TotalStorage Productivity Center for Data

Correct Answer: C

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**QUESTION 4**

What tool can be used to help justify the cost of an IBM System Storage solution to a customer?



- A. Disk Magic
- B. Total Cost of Ownership Now (TCO)
- C. Randy's Amazing Financial Spreadsheet (RAFS)
- D. TotalStorage Productivity Center (TPC) for disk

Correct Answer: B

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#### QUESTION 5

A customer has a requirement to add twelve additional servers (dual attached) to their existing two Brocade 16 port SAN Switches that have no more ports available. Which of the following should be recommended to accommodate the current capacity requirement, allow for future growth, and provide 4 Gb support?

- A. Two IBM TotalStorage SAN64B
- B. Two IBM TotalStorage SAN18B-R
- C. Two IBM TotalStorage SAN16B-2
- D. One Cisco Storage Director MDS 9506

Correct Answer: A

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